





# Leadership, Strategy, Structure, Process & Measurements

### **TEAM KENTUCKY: BUILDING A BETTER TOMORROW**



### **SHARED RESPONSIBILITY - SHARED OPPORTUNITY**

WHY?					
Our Vision	Team Kentucky: Great jobs for neighbors supporting one another to build a better Kentucky with an economy that works for all residents and not just a few				
WHAT?					
Our Mission	Earn trust, be strategic and a super collaborator in growing jobs, investments and opportunity in all of our interdependent communities				
Strategic Imperatives	A Global Winner in the Automotive Future	A Leader in the US Manufacturing Renaissance	Natural Assets: Capitalize on what makes KY unique, including logistics, hospitality and tourism	Capture our fair share of tomorrow's jobs in business, financial and professional services, including remote work	Invest in high-potential areas like aerospace, agritech and life sciences
HOW?					
Operational Priorities	Competitive products: Best Value Best Service Speed and Certainty	Workforce: Collaborate to define roles and be active in developing the future workforce	Entrepreneurism and Innovation: KY is known as the "make and ideate, launch-ready state"	Infrastructure: Coordinate with stakeholders to accelerate growth	Placemaking: Create welcoming communities with measurable quality-of- life benefits
Leadership Behaviors	Lead with Impact: S Bias for Action with	3	<ul><li>Serve</li><li>Listen</li></ul>	Build     Lead	Shared Responsibilities Shared Opportunities
Our Values	Respect	Inclusion & Diversity	Teamwork	Compliance	Spirit of Winning with Integrity

2025

Performance Goals

10,250 new jobs announced

\$6.08B new investment

\$27.03 average hourly wage without benefits

15% increase in Team KY ED/Site media impressions

1,300 compliance reviews found acceptable

750 business applications approved

### The Blueprint identifies ten shared priorities for the Commonwealth

### 5 priority sectors Where Kentucky could focus



**Priority sector 1. Automotive** 

Win the automotive future



#### **Priority sector 2. Manufacturing**

Be a leader in the U.S. manufacturing renaissance



#### **Priority sector 3. Natural assets**

Capitalize on what makes Kentucky unique, including supporting distribution and logistics and hospitality and tourism



### Priority sector 4. Business, financial, and professional services

Capture Kentucky's fair share of tomorrow's jobs across the Commonwealth, including through remote work



### Priority sector 5. Investing in high-potential opportunities

Make intelligent moves to cultivate industry clusters, including aerospace, agritech, and life sciences



### 5 priority enablers What Kentucky could do to win in priority sectors



#### **Priority enabler 1. Competitive products**

Invest to compete in strategic sectors



#### **Priority enabler 2. Workforce**

Partner to develop, energize, and support the workforce of the future



#### Priority enabler 3. Entrepreneurism and innovation

Catalyze ecosystems to build Kentucky's reputation as a "make and ideate," "launch-ready state"



#### **Priority enabler 4. Infrastructure**

Coordinate across Kentucky to accelerate growth



#### **Priority enabler 5. Placemaking**

Synchronize community and business efforts to build welcoming, inclusive, and diverse communities that enhance quality of life

#### How Kentucky could achieve success



Multi-level collaboration across economic developers Build winning capabilities and accelerate collaboration across the local, regional, and state-level

### RECORD-BREAKING MOMENTUM

Administration-to-Date (Dec 2019 – Aug 2025)



63,000+

New full-time jobs announced



\$26.12

Average hourly incentivized wage before benefits (2024)



\$39.6B

**Announced** investment



# BlueOval SK, AESC & Ford

The three largest economic development projects in Kentucky

### **KY INNOVATION HUBS**

KY Innovation partners with KSTC and private non-profits through a competitive RFP process to create six regional KY Innovation Hubs.

View partners and team members: <a href="https://www.kyinnovation.com/team/">https://www.kyinnovation.com/team/</a>

**5 YR IMPACT** 

2,637

>15,000

>\$600M

STARTUP JOBS ENTREPRENEU RS SERVED CAPITAL RAISED



# 2025 PROJECT PIPELINE SNAPSHOT - STATEWIDE



#### **175 Business Development Leads**

51% Existing / 49% New 69% Domestic / 31% International

Lead Source: 23% Consultant / 24% Direct Contact / 36% Local Referral / 13% International Offices / 4% Other

Average Incentivized Hourly Wage: \$32.29

#### **Top Industries by Number of Leads**

- 1. Other (Machinery Mfg, etc.)
- 2. Automotive-related
- 3. Primary Metals
- 4. Energy / Environment
- 5. Food and Beverage



#### **Avg Investment & Avg Jobs of Project Leads**

Year	Capital Investment	Jobs
2025	\$169,114,830	212
2024	\$159,826,522	163
2023	\$265,346,565	235

<sup>\*</sup>All Data above taken from Jan 1 – August 21 date range.







## KENTUCKY INDUSTRY SPOTLIGHT VISITS

Highlighting the businesses behind our success









